

# Dear Designer Partner,



## What we do

**yip** supplies fully custom, pre-constructed cabinetry, flooring and other building products through an approach designed to work for designers, their clients and the builder delivering the job. We manage sourcing, documentation, logistics and quality control, with a strong focus on product quality, testing and real-world use.

We take standards seriously in practical terms. That includes a voluntary testing schedule with a local, independent, NATA accredited laboratory, while maintaining close control over quality. Our products are supported by the documentation and technical detail needed to conform to relevant standards and to withstand the Australian environment.

Our approach is built to make custom selections easier to manage without unnecessary process drag. Online catalogues, expanding curated product ranges and detailed specification documents support faster decisions, clearer project inputs and cleaner handover into quoting and delivery.

## Why partner with yip

We want to work with designers who care about both the design outcome and the practical realities of getting a project delivered. The right partners for **yip** are thoughtful in front of the client, clear in their selections and commercially aware about how projects move from concept into build.

For designers, that means access to a supply pathway that is easier to work with in practice. Lineal metre pricing makes cabinetry easier to quote, detailed specification packs make project inputs clearer, and the path from selection through to delivery is more controlled.

Where there is a fit, the partnership can also create direct commercial value. We pay an uncapped commission on your leads that convert to jobs for us. We also facilitate builder introductions, referred project opportunities and direct paid work through the wider **yip** network.

## What you get


- Standards-led approach
- Uncapped commission structure
- Network leads
- Direct paid work opportunities
- Pre-constructed cabinetry
- Lineal metre pricing
- Reduced process drag
- Detailed specification packs
- Online catalogues
- Broader product sourcing

## Let's talk about exploring a partnership

If you think there may be a fit, get in touch and we will arrange a conversation to explore how a partnership could work in practice. If there is mutual value, we also have deeper partner documentation ready to share.

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